

MANITOBA ANALYTICS

Manitoba Trade with the U.S.

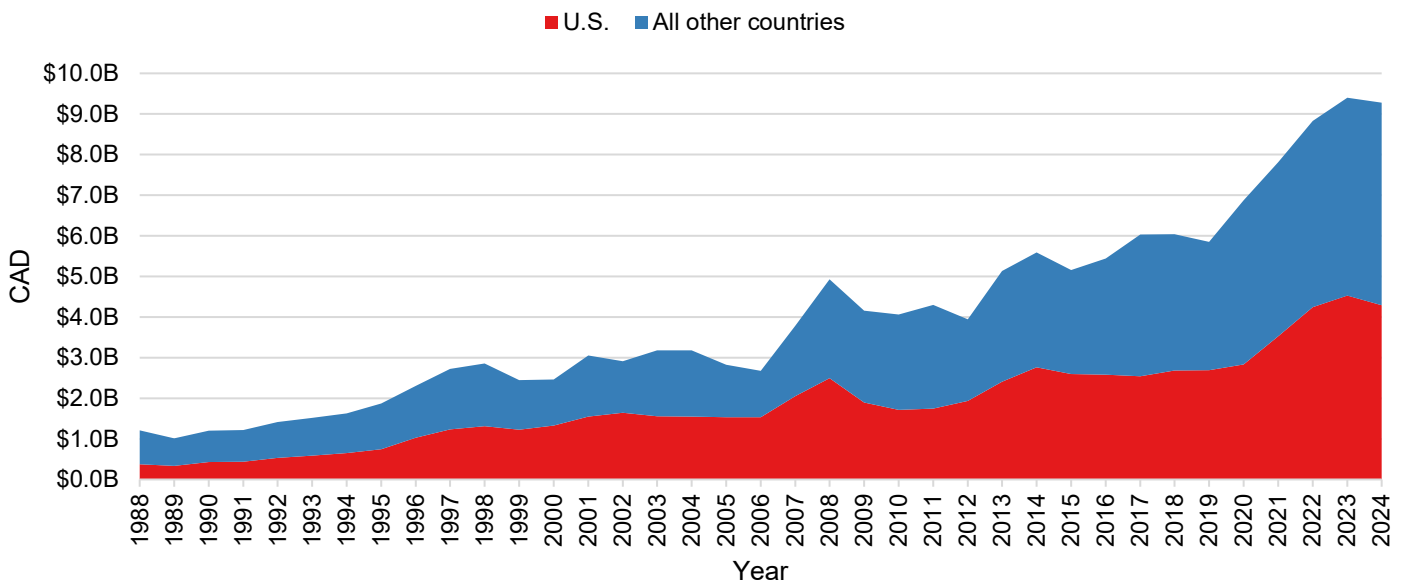


In 2024, Manitoba's agri-food exports and imports value reached \$9.28 billion and \$2.22 billion, respectively.

The United States (U.S.) is Manitoba's top agri-food trade partner, with \$4.29 billion in exports to the U.S. and \$1.9 billion in imports to Manitoba in 2024. Over the past decade, the U.S. has accounted for 46 per cent of Manitoba's total agri-food exports and 86 per cent of its agri-food imports.

Manitoba agri-food exports to the U.S. have steadily increased, achieving an overall annual growth rate of 4.5 per cent in value over the past decade. During this same period, agri-food exports from Manitoba to other countries, including China, Japan and Mexico, have also experienced a comparable annual growth rate of 5.8 per cent.

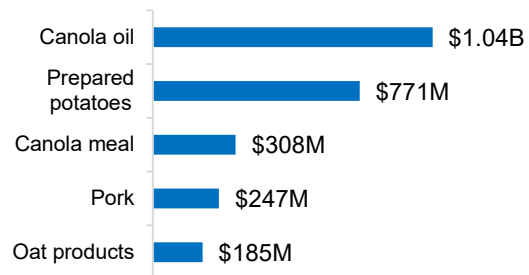
Manitoba Agri-food Exports (1988 - 2024)



Manitoba Agri-food Exports to the U.S. in 2024

- Manitoba agri-food exports to the U.S. were down 5.2 per cent compared to the previous year, mainly due to the decline in the price of canola oil and canola meal.
- Manitoba exports a large amount of canola products to the U.S. In 2024, Manitoba exported \$1.04 billion of canola oil and \$308 million worth of canola meal.
- Other top agri-food products exported to the U.S. in 2024 included prepared potatoes (\$771 million), pork (\$247 million) and oat products (\$185 million).

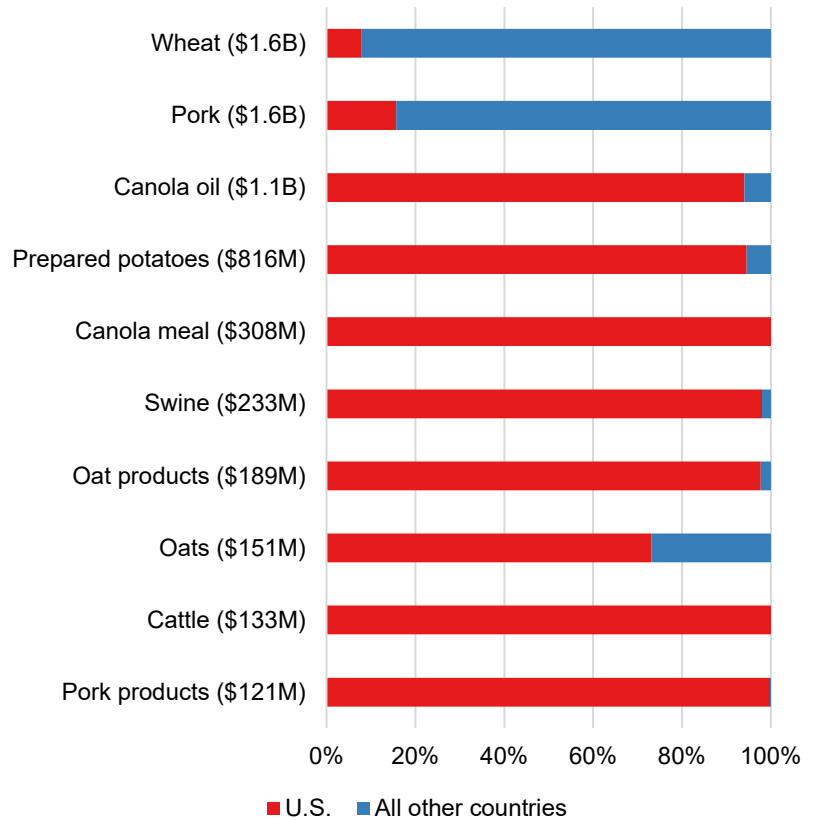
Top 5 Exports from Manitoba to U.S. in 2024



Source: CATSNET

- Manitoba agri-food exports to the U.S. are quite diverse at the state level. In 2024, the top five U.S. states accounted for only 35 per cent of total exports. These states were Illinois (nine per cent), Minnesota (seven per cent), Iowa (seven per cent), Wisconsin (six per cent) and North Dakota (six per cent).
- A significant portion of Manitoba’s canola oil (94 per cent) and canola meal exports (100 per cent) are destined for the U.S., indicating a strong reliance on this market. There is a high demand for these products in the U.S. market, where they are used extensively in food processing and animal feed.
- The U.S. is a major export market for Manitoba’s prepared potatoes (95 per cent), including frozen fries, while five per cent are sent to Mexico.
- Livestock rely heavily on the U.S. market. All cattle exports (feeder and slaughter cattle) and 98 per cent of Manitoba’s hog exports (mainly feeder hogs) were shipped to the U.S. in 2024.
- A substantial amount of Manitoba’s oats (73 per cent) and oat products (98 per cent) exports are sent to the U.S. Wheat and pork represent significant export agri-food products, with a considerable share going to the U.S. However, they also have a significant portion exported to all other countries, reflecting a more diversified approach.

Proportion of Selected Manitoba Agri-food Exports to the U.S. in 2024



The U.S. Agri-food Imports to Manitoba in 2024

- In 2024, Manitoba imported \$1.9 billion in agri-food products from the U.S., down 7.1 per cent compared to 2023, mainly due to a decline in corn import volume.
- Manitoba imports a large amount of corn from the U.S. In 2024, \$179 million of corn was imported. Other top agri-food imports from the U.S. include animal feed (\$171 million), pork (\$149 million), pork products (\$136 million) and soybean meal (\$128 million).

Top 5 Imports from U.S. to Manitoba in 2024



Source: CATSNET

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- Email us at industryintelligence@gov.mb.ca.
- Follow us on X @MBGovAg.